

INVESTMENT OPPORTUNITIES IN GREEN TECHNOLOGY INDUSTRY

Green Initiative Seminar

Hotel Casuarina @ Meru, Ipoh Perak Darul Ridzuan

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MIDA IN BRIEF



Who Are We?



MALAYSIAN INVESTMENT DEVELOPMENT AUTHORITY

The principal Malaysian Government agency responsible for the promotion of investments and coordination of industrial development and selected services sectors in the country Established in 1967 under Act of Parliament, 1965.

1st point of contact for investors who intend to set up projects in the manufacturing and services sectors in Malaysia

- Foreign Direct
 Investment
- Domestic Investment
- Manufacturing & Selected Services





- Assist companies in the implementation & operation of their projects
- Facilitate exchange & coordination among institutions engage in or connected with industrial development





- Manufacturing Licenses
- Tax Incentives
- Expatriate Posts
- Import Duty Exemption
- Principal Hub & selected services
 - Planning for industrial development
- Recommend policies & strategies on industrial promotion and development
- Formulation of strategies, programmes and initiatives for international economic cooperation

Advisory Services

23 Overseas Centres around the world



Kuantan

USA

- **New York** San Jose
- Chicago

Europe

- London
- **Stockholm**
- Munich **Frankfurt**
- Milan
- **Paris**

- Asia + Australasia
 - **Tokyo**
 - Osaka
 - Beijing
 - Guangzhou
 - Shanghai
 - **Taiwan**
 - Seoul
 - Dubai Mumbai
 - **Singapore**
 - **Sydney**

KL Sentral

- minutes (KLIA KL KLIA Sentral) via **Express** Train
- Malaysia's largest transit hub, is Kuala Lumpur's integrated rail transportation centre.

KL Sentral, **Kuala Lumpur**

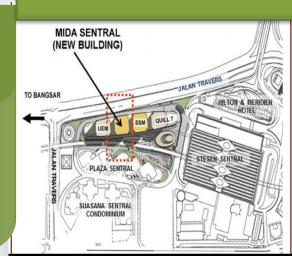
Kuching

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Headquarter

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Selangor

Seremban

Melaka

Johor Bahru





APPROVED INVESTMENTS IN GREEN TECHNOLOGY



Projects Approved from 2001 - 2017



EE Projects Approved

Type of Services	No. of Projects	Total Investment (RM mill)
Own Consumption	117	6,506.53
ESCO	23	492.52
Total	140	6,999.05

RE Projects Approved

RE Projects Based on Sources	No. of Projects	Total Investment (RM mill)
Solar	349	3,878.5
Biomass	127	4,858.0
Biogas	76	1,040.2
Mini Hydro	25	1,898.3
Geothermal	1	506.3
Total	578	12,181.3

Source: MIDA



- Power generation in Malaysia is largely dependent from fossil fuel (gas, LNG and coal) which is the main contributor to GHGs emission
- Malaysia is well endowed with abundant renewable energy sources from various sources such as:
 - √ Biogas
 - √ Biomass
 - √ Hydro
 - ✓ Solar Photovoltaic
 - √ Geothermal



Energy Efficiency (EE)

Industry	EE Project	Estimated Energy Cost Saving
Glove	Co-generation with heat recovery	57.3 %
Chemical	Power motor savers	12.0 %
Plastic	High efficient chiller	10.3 %
Ceramic	Variable speed compressor	57.0 %
Glass product	Duty cycle management system (DCMS)	20.0 %

Renewable Energy & Energy Efficiency

Creating a sustainable power generation mix & energy efficiency as the new source of energy

Electricity generation & energy efficiency

1 RE mix in installed capacity



RE mix targets in selected countries by 2030

European Union	≥27%
Canada	30%
Japan	22 – 24%
Korea	11%

Source: European Commission, Alberta Government, Japan's Ministry of Economy, Trade and Industry, Korea Energy Management Corporation

- 2 Efficiency in power generation
 - Imposition of clean coal technology requirement for new coal-fired plants
 - Encouragement of co-generation
- Reduction in electricity consumption (Residential and Commercial)



Electricity generation diversity
Herfindahl-Hirschman Index (HHI) < 0.5

Source: National Energy Balance Reports 2010-2014, KeTTHA





TAX INCENTIVES IN GREEN TECHNOLOGY INDUSTRY



Tax Incentives for Green Activities



Investment Tax Allowance (ITA)

Income Tax Exemption (ITE)

Green
Technology
Incentive,
Income Tax
Act, 1967

Promoted List under PIA, 1986

Promotion of Investments
Act (PIA),
1986





INVESTMENT TAX ALLOWANCE (ITA)



Investment Tax Allowance (ITA)



Eligible Company

A company which undertakes investment in a specific project that promotes sustainability and green environment

Incentive

- Investment Tax Allowance (ITA) of 100% of qualifying capital expenditure (QCE) incurred from the date of application received by MIDA until 31 December 2020.
- The ITA can be utilised to offset against 70% of statutory income

Promoted Projects – ITA



Industry	Project
Renewable Energy (RE)	Generation of energy such as electricity, steam, heat and chilled water using RE sources like solar*, biomass, biogas, mini-hydro and geothermal *Excluding solar FiT project
Energy Efficiency (EE)	Investment in energy efficient equipment or technologies e.g energy efficient motor, variable speed drive, chiller, cogen etc.
Green Building	Building owners of the commercial / industrial building that have been awarded green building certificates from certification body approved by the Government.
Green Data Centre	Purchase of any energy efficient product or solution for data centre which have been awarded green building certificates from relevant certification body approved by the Government
Integrated Waste Management Activity	Waste recycling / recovery / treatment activities <u>and</u> additional activities such as composting / storage / collection / disposal

ITA Eligibility Criteria



- Company must be incorporated under the Companies Act, 1965 / 2016.
- Company must achieve the following green results:
 - Conserve the use of energy and/or other forms of natural resources or promote the use of renewable energy or recycles waste material resources;
 - Minimise the degradation of the environment or reduces greenhouse emission; and
 - Promote health and improves environment.

Tax Computation "With" & "Without"

Tax Incentive



Example: Assumption: ITA: RM10 million

	WITHOUT TAX INCENTIVE (RM)	WITH TAX INC (RM)	ENTIVE
Profit Before Tax add/less Tax Adjustments	10,000,000 2,000,000	10,000,0 2,000,00	
Adjusted Income Less: Capital Allowances	12,000,000 (5,000,000)	12,000,00 (5,000,00	
Statutory Income	7,000,000	7,000,000	
Percentage (%)		*70%	30%
		4,900,000	2,100,000
(-) ITA	Nil	**10,000,000	-
		0	2,100,000
Chargeable Income	7,000,000	2,100,000	
Tax Liability @ 24%	1,680,000	504,000	
Balance to be carried forward to next year of assessment		5,100,00	00

¹⁵





INCOME TAX EXEMPTION (ITE)



Income Tax Exemption (ITE)



Eligible Company

Companies which provide green services that support investments in green project

Incentive

Income tax exemption (ITE) of 100% of statutory income from the year of assessment where the date of application received by MIDA until year of assessment 2020.

Promoted Green Services



Industry	Services	
Renewable Energy (RE)	Feasibility study, system design & advisory & consultancy, testing & commissioning	
Energy Efficiency (EE)	Advisory & consultancy, energy audit & management, measurement & verification, testing & commissioning	
Green Building	Design & consultancy, testing & commissioning of green building equipment/system	
Green Data Centre	System design & feasibility study, advisory & consultancy, testing & commissioning	
Certification or Verification Bodies	Green certification of products, equipment and buildings	
Green Township	Advisory & consultancy, design & feasibility study in green township and low carbon cities planning	
Electric Vehicles (EV)	 Installation, maintenance and repair of EV charging equipment, infrastructure and EV charging station. Operation of EV charging station. Maintenance, repair and overhaul of EV 	

ITE Eligibility Criteria



- Company must be incorporated under the Companies Act, 1965 / 2016 and has started operation in green services after 25 Oct 2013.
- Company must meet the following green services:
 - Employing as least five (5) full time employees including at least one (1) competent personnel in green technology;
 - Company must have a green policy related to environmental/sustainability; and
 - 2 100% of company's income must be derived from green technology services.

Tax Computation "With" Tax Incentive



Example : ITE (Statutory income 100% exempted)

	WITHOUT TAX INCENTIVE (RM)	WITH TAX INCENTIVE (RM)
Profit Before Tax add/less Tax Adjustments	10,000,000 2,000,000	10,000,000 2,000,000
Adjusted Income Less: Capital Allowances	12,000,000 (5,000,000)	12,000,000 (5,000,000)
Statutory Income	7,000,000	7,000,000
Chargeable Income	7,000,000	100% Exempted
Tax Liability @ 24%	1,680,000	Nil





APPLICATION PROCEDURES



Application Procedure – GITA / GITE



Applicant checks on project eligibility to apply ITA/ITE



Applicant submits application to MIDA by 31 Dec 2020 (Form GT/JA)



MIDA receives complete application from applicant

Yes



No

MIDA requests further information and data verification

MIDA prepares evaluation report



Presentation to National Committee on Investment (NCI)



Issuance of Interim Approval Letter

Application Procedure (Cont.)



Applicant submits application to MGTC together with:

- •Completed MIDA Form GT/JA
- Conditional Approval Letter

Project



Services



MGTC validates project complies to GT project criteria

Comply



MGTC verifies service listed/registered under

MyHIJAU Mark Service

Comply



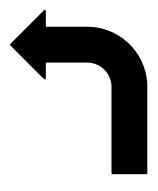




MGTC's Validation Letter to applicant



Applicant submits tax form to IRB together with validation letter from MGTC



Project

MGTC requests further information and verification

Services

MGTC requests applicant to register under MyHIJAU Mark Service





CRITERIA OF VERIFICATION OF ASSETS/PROJECTS BY MGTC



Criteria of Verification by MGTC



MGTC's role:

 To verify the technical requirement including the main equipment / assets as major components for the performance and green impact from the project

Documents required

- Application Form (GT/JA) which submitted to MIDA earlier
- Approval Letter from MIDA

Criteria

- 60% of main equipment/assets in the GITA Project must be recognised and registered under the MyHIJAU Mark or have product certification that is recognised and accepted by GreenTech Malaysia.
- Project's impacts to the environment i.e. GHG emission reduction, waste reduction, fuel savings, environmental improvement, energy consumption savings and water consumption savings

Application procedure – refer to Malaysia Green Technology Corporation (MGTC) Website: http://www.greentechmalaysia.my/





Renewable Energy Requirement by Energy Commission – Solar Power for Own Consumption



Guidelines on Electricity Supply Licensing



- Company has to apply for license pepasangan persendirian under Electricity Supply Act 1990 to generate electricity for own consumption.
- Application for licence pepasangan persendirian below 5MW can be submitted through ST office in the area.
- Application for license *pepasangan persendirian* **above 5MW** must submit to headquarter (HQ) ST.
- Types of qualifying activities include generation of electricity for own consumption by using energy efficient technology i.e. co-generation or renewable energy sources (RE) i.e. solar power for own consumption.
- For solar PV system installation above 24kW for single phase and 72kW for three phase, any person who uses, works or operates the installation shall require a licence as stipulated under the "Guidelines on Licensing Under Section 9 of the Act"
- Application procedure refer to garis panduan tatacara pelesenan pembekalan elektrik. Website: http://www.st.gov.my/



THANK YOU

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